

A Winner's Mindset

Mindset defined, is the **beliefs that affect somebody's attitude and are expressed in behavior.**

Courage:

This first ingredient in a 'Winner's Mindset' could be translated as 'being in a position to make challenging and bold decisions'. These could relate to the future vision of your organization and what is required to make this a reality, to dealing with talented team members, who are not in alignment with your organization values. A courageous mindset is one of **focusing on 'doing the right things', based on your organizations culture and your desired direction.** It is the opposite of a mindset of 'I can live with this'.

Celebration of Successes:

In most neuroscience studies and going back to Jim Collins 'Good to Great' Flywheel, the importance of recognizing and celebrating the daily wins, represent a cornerstone in creating an environment where individuals have a high level of well being and work fulfillment. This mindset is based on understanding that **being grateful for what is working well,** creates a strong foundation for dealing with what needs improving.

Humility:

Humility represents a very interesting ingredient both for individuals as well as organizationally. A humble mindset creates an outlook that includes being **grateful for the opportunity to serve, with a positioning that 'we don't know it all'** and need to continually look at how to improve or move to the next level.

Continuous Improvement:

Life is all about a continual process of ongoing learning. This is translated into **a position of moving to the 'next, higher level'** versus thinking that we can coast and our past approaches will be 'good enough'.

Caring:

Last but certainly not least, is what do your clients or customers experience with each encounter they have with your organization. By encounter we are referring to the human touches, for sure, but this is also translated in how your technology interfaces with them. For our purpose, we are looking at the human touch points and what 'feelings' they convey. This mindset of course starts internally, with a caring attitude amongst team members. Simple put, it is about **truly caring about others.**

As a catalyst, Fusion helps you improve your game.

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